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The recordings for the listening sections of these tests are on a separate *Test Master* CD-ROM, which is free with the *Market Leader Third Edition Intermediate Teacher's Resource Book*. They are also on the *Market Leader* website at www.market-leader.net.

Entry test

LISTENING

A

1 Listen to a telephone conversation. Choose the best answer – a, b or c – to the questions below. You will hear the conversation twice.

- 0 What time of day is it?
 (a) morning b) afternoon c) evening
- 1 Who is the caller?
 a) Anna Klein b) John Morgan c) Eva Schilling
- 2 What is the caller's company?
 a) DHM b) LDL Consulting c) Morgan Consulting
- 3 What time was the appointment for?
 a) Two o'clock b) Three o'clock c) Five o'clock
- 4 What has it been changed to?
 a) Five thirty today b) Eight o'clock tomorrow c) Nine o'clock tomorrow
- 5 How can the caller be reached?
 a) On their mobile b) At their hotel c) At their office
- 6 What is the final part of the caller's message?
 a) They're worried. b) They'll hurry. c) They're sorry.

SKILLS

A

Complete the conversation with the best responses (a–f).

- a) Thanks for the invitation. I'll work on the presentation until eight and then join you for dinner.
- b) I'm going to finish the PowerPoint for tomorrow's presentation.
- c) It's kind of you to ask but I don't think so. I love my job!
- d) Well, yes. But I think I can make it better.
- e) What time are you going?
- f) Great, thanks.

A Stuart, how's it going?

B^f.....⁰

A What are you planning this evening?

B⁷.....

A I thought you'd already finished it.

B⁸.....

A That may be true. But it would be good for you to relax a little, too. Aren't you working too hard?

B⁹.....

A Well, Joe and I are going to dinner tonight with some people from Telesponix. Would you join us?

B¹⁰.....

A We're meeting in the hotel lobby at eight o'clock.

B¹¹.....

Progress test 1 (Units 1–3)

LISTENING

A

2 Listen to the interview with Alicia Chavez, an expert in news media and new technology. Choose the correct answer – a, b or c – to the questions below. You will hear the interview twice.

- 1 What does Ms Chavez say about newspapers?
 - a) They will soon be replaced by the Internet.
 - b) They need to change.
 - c) They are losing money.
- 2 What does Ms Chavez say about the newspaper business?
 - a) It's becoming easier.
 - b) It's becoming more challenging.
 - c) It's always been very difficult.
- 3 What does Ms Chavez say is the main source of income for newspapers?
 - a) Sales
 - b) Marketing services
 - c) Advertising
- 4 What does Ms Chavez say newspapers should do?
 - a) Publish on the Internet
 - b) Encourage readers to buy new devices
 - c) Understand the technology that people use
- 5 How does Ms Chavez say that online content will be paid for mostly?
 - a) By advertising
 - b) By users paying for it directly, for example through subscriptions
 - c) Through the sale of electronic reading devices
- 6 What does Ms Chavez say about TV?
 - a) The TV business and the newspaper business are similar.
 - b) TV will probably be replaced by the Internet.
 - c) When it was invented, it didn't end the newspaper business.



Exit test (General review)

LISTENING

A

8 Listen to the speaker talking about working abroad. Choose the correct answer – a, b or c – to the questions below. You will hear the recording twice.

- 1 What is the speaker talking about?
 - a) Her travels in the UK, China and Brazil.
 - b) Her experience of culture shock while working in the UK.
 - c) Differences in the banking business around the world.
- 2 What does she say about US–UK differences?
 - a) They are big and cause a lot of misunderstandings.
 - b) There aren't any real differences.
 - c) They don't seem big but there are a lot of them.
- 3 What does she think of British food?
 - a) She doesn't always understand the names of food.
 - b) It's no different from American food.
 - c) It usually isn't very good.
- 4 What problems has she had with language?
 - a) People often don't understand her.
 - b) Some accents can be a bit difficult for her to understand.
 - c) A lot of people don't speak good English.
- 5 What does she say about driving?
 - a) She hasn't tried driving in the UK yet.
 - b) It isn't easy but she can do it.
 - c) It's no problem at all.

B

9 You will hear five short conversations. Match each conversation (6–10) with a situation (a–e). You will hear the conversations twice.

- a) calling about a job
- b) making an appointment
- c) negotiating
- d) meeting someone for the first time
- e) talking about a problem

- 6 Conversation 1
- 7 Conversation 2
- 8 Conversation 3
- 9 Conversation 4
- 10 Conversation 5